



Autonomous Enterprise

L0 Presentation

WESTROCON

INTEGRATING SYSTEMS, SUPPORTING EFFICIENCY

PUBLIC



AI is everywhere, but results aren't

What you need for an AI PoC

Publicly available content & generic LLMs

80%

generic LLM accuracy

What you need for enterprise-grade AI outcomes

Process knowledge and business context

42%

report data access & quality issues as leading barrier

ANTHROPIC

Accurate and connected business data

74%

of orgs stuck in pilot mode with no path to scale

BCG

Trustworthy and secure Governance

SAP already has what it takes to deliver value from AI

Deep Process & Industry Knowledge

50 years of process & industry intelligence encoded in our applications, knowledge graph and LLMs

>120 Mission-critical processes covered

Semantically Rich Business Data

Data enriched with operational business context in a suite-wide semantic model

7.3M data fields covered by SAP Knowledge Graph

Enterprise-Grade Governance

AI for enterprise deployment, managing the full Agentic AI lifecycle securely and reliably out-of-the-box

100% of AI workloads covered by certified controls¹

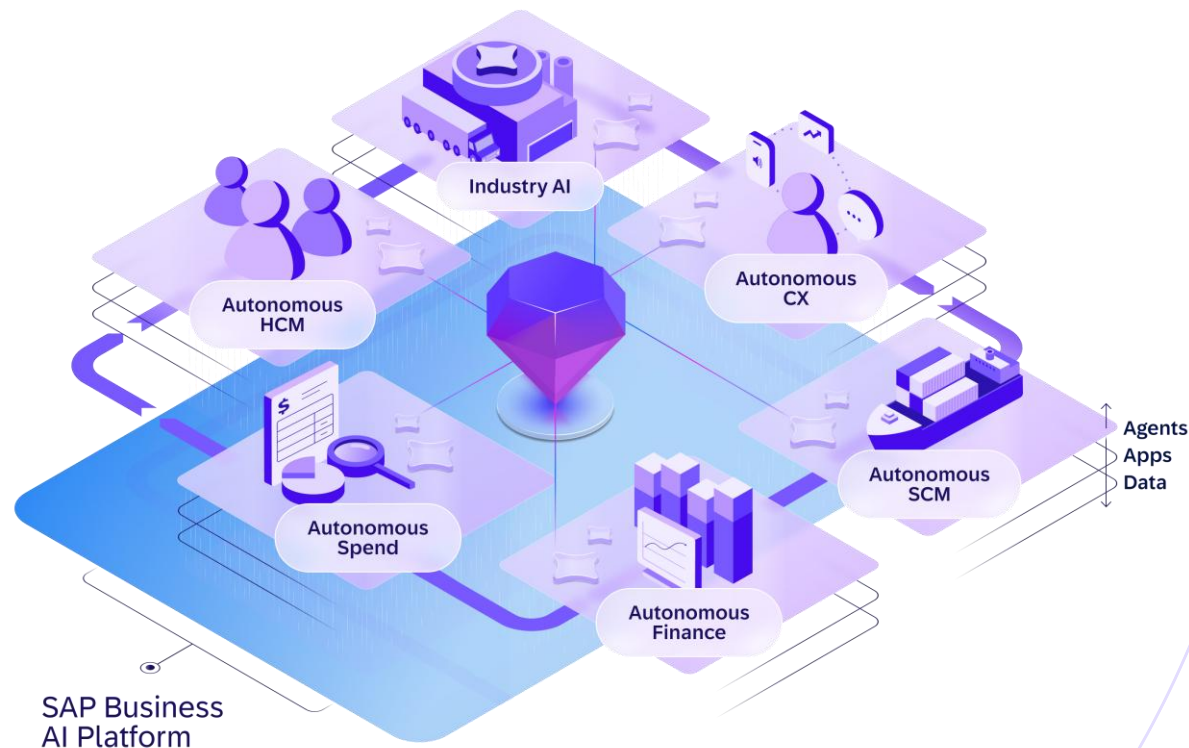
When AI is grounded in the system that already runs your business, it doesn't just think. It acts.

ERP is the brain of every company



Welcome to the Autonomous Enterprise

People set the direction. AI executes.



Your people can do their best work.

Agents handle routine transactions end to end, so people can focus on the decisions that move the business.

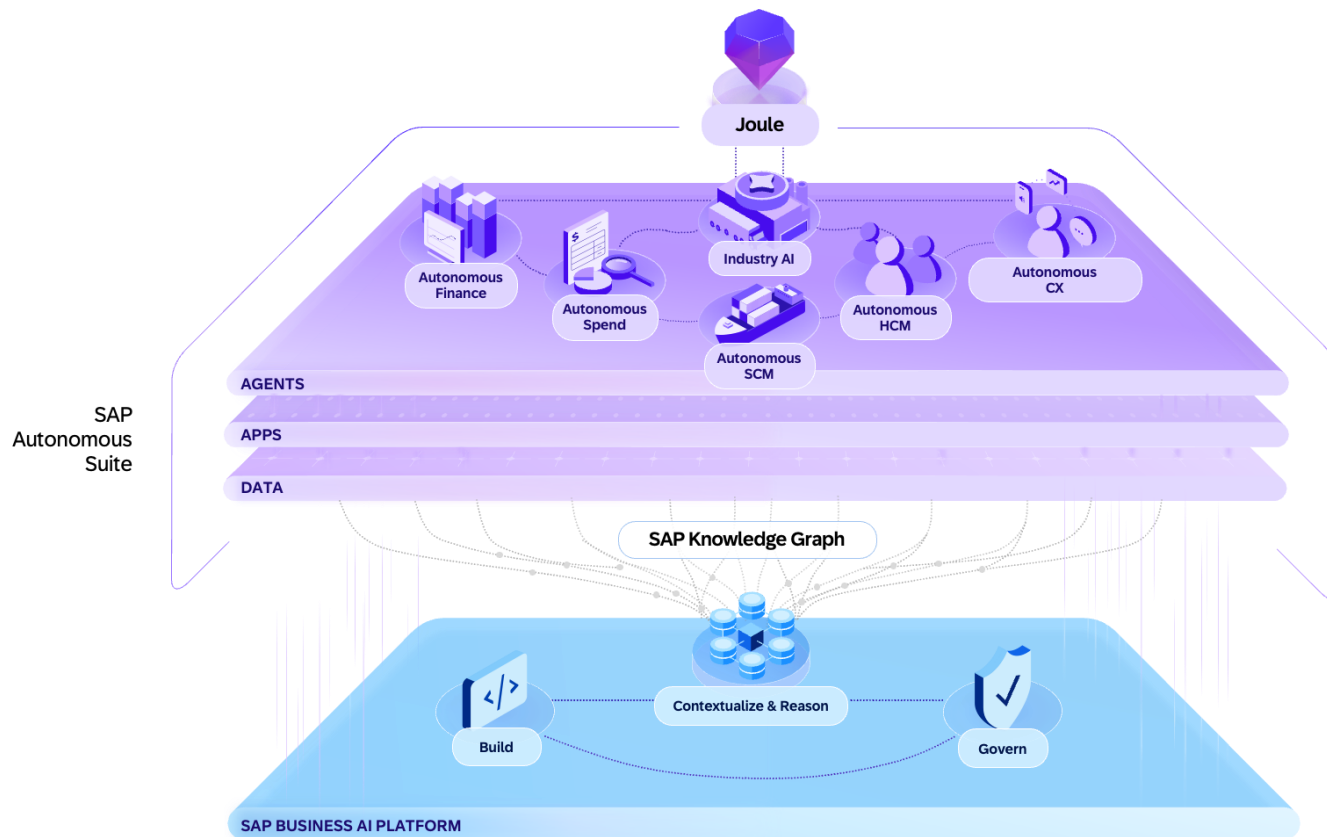
Your business responds before teams convene.

When conditions change, the business acts as one. Agents coordinate across the business in real time. No lag between signal and action.

You move fast because you can trust the system.

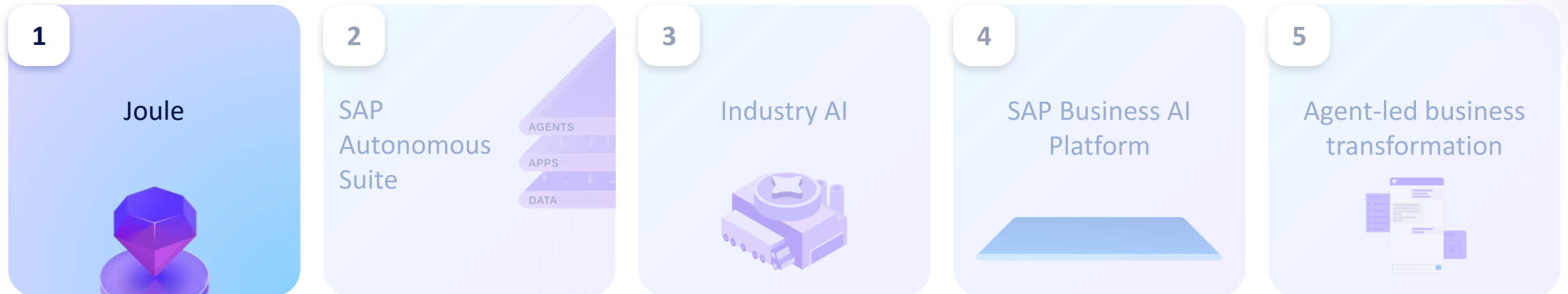
Every AI action is governed, auditable, and traceable. Not added later. Built in from the start. Speed and control aren't a tradeoff.

Key elements of the Autonomous Enterprise



- 1 Joule as the new engagement layer, bringing together data, workflows, and agents across SAP systems and beyond
 - 2 SAP Autonomous Suite to reinvent how enterprises run, based on AI assistants and agents executing work E2E
 - 3 Industry AI embeds the process knowledge, compliance rules, and data models specific to your industry
 - 4 SAP Business AI platform delivering business context, unified data, models, and enterprise-grade governance
-
- 5 Accelerate the evolution to an Autonomous Enterprise with agent-led transformation, delivered through RISE and GROW.

Key elements of the Autonomous Enterprise




1 Joule

One place to direct the business.

AI does the busy work, so you do your best work.

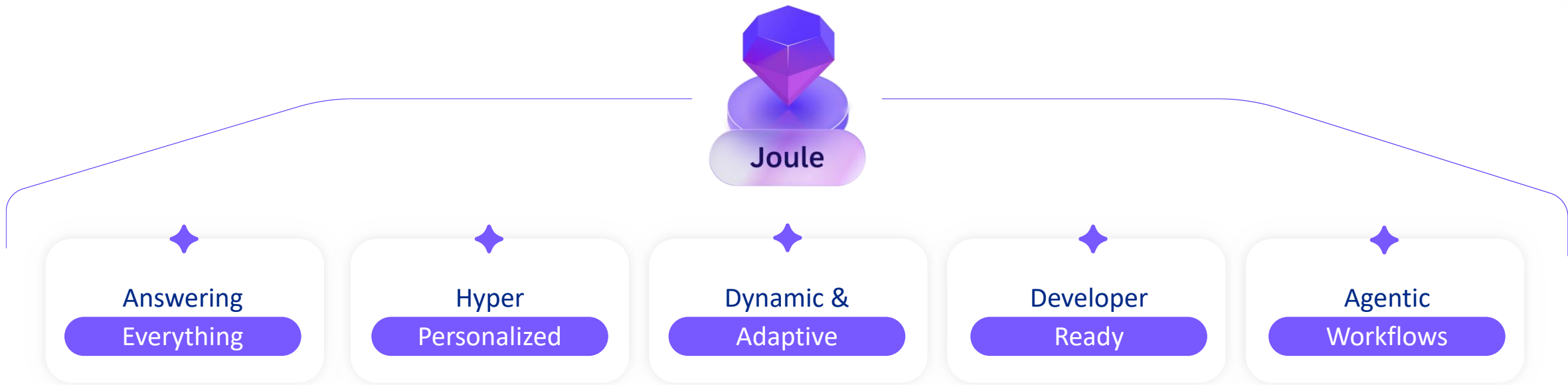
Joule Work is where you run the business. Instead of switching between systems, you stay in one place. Assistants bring the context. Agents move the work. You make the decisions that matter.



A new human advantage

Joule Work, beyond chat

Less navigation. Faster action. Better decisions.

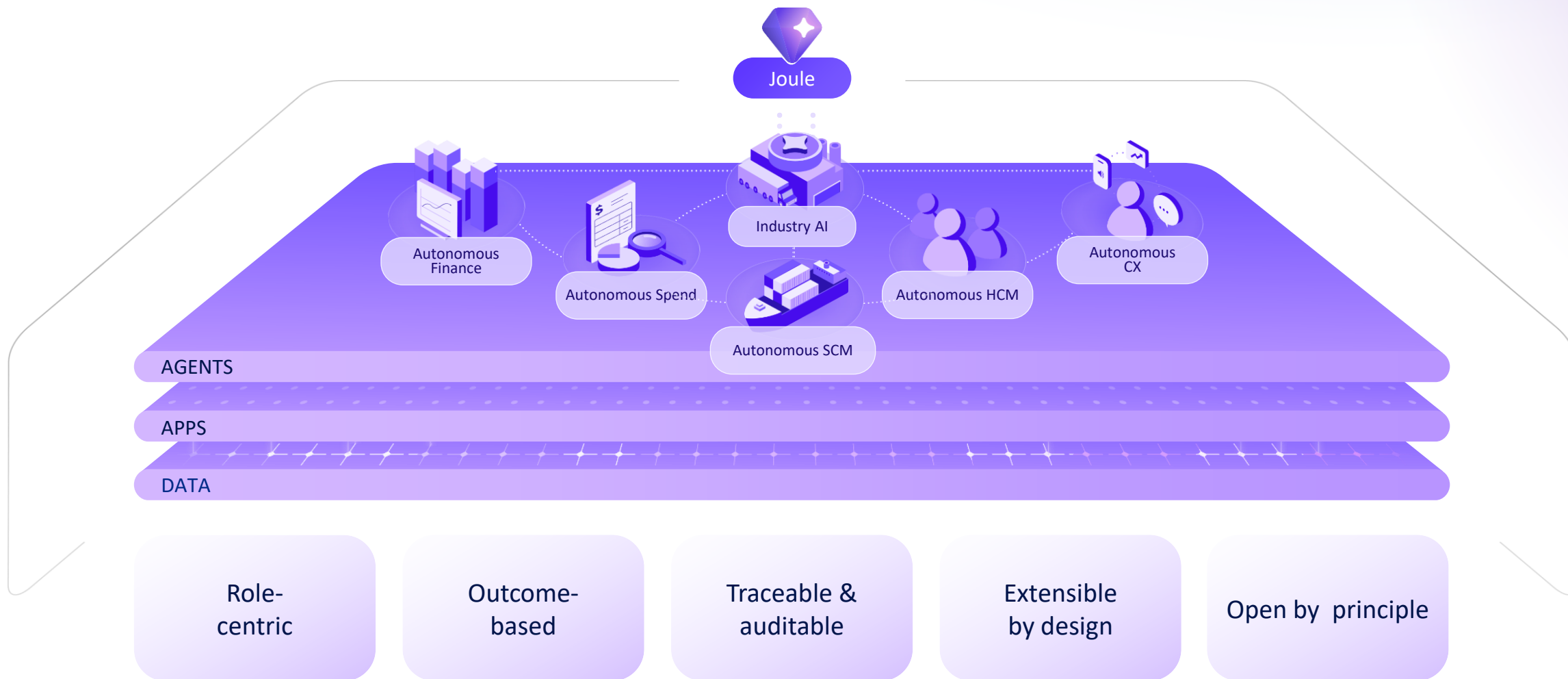




Key elements of the Autonomous Enterprise



People direct. Assistants coordinate. Agents execute



Reimagining Finance with AI Assistants and Agents

Powering Autonomous Finance through a portfolio of role-based assistants.



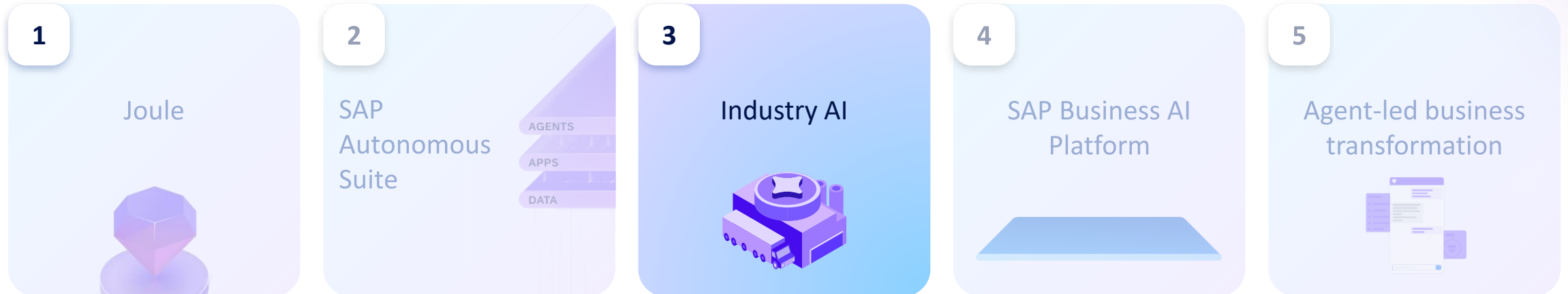
Finance teams stay in control. People set close priorities, review exceptions, and make the judgment calls that matter.

Assistants are the teammates. From closing to treasury, specialized assistants align to distinct roles, bringing together the right context, workflows, and agents across the entire finance function.

Agents are the doers. Each assistant coordinates specialized agents that execute specific multi-step tasks end-to-end.

Business value is the outcome. The result is shorter close cycles, higher productivity, and more capacity for strategic finance work.

Key elements of the Autonomous Enterprise



3 Industry AI

AI that already knows how your industry operates








SAP Industry AI

Industry AI delivers fully agentic solutions built for the processes that matter most in an industry's value chain.

Built on Deep Industry Context: embedded sector-specific processes, data models, and regulatory logic in AI innovations from day one

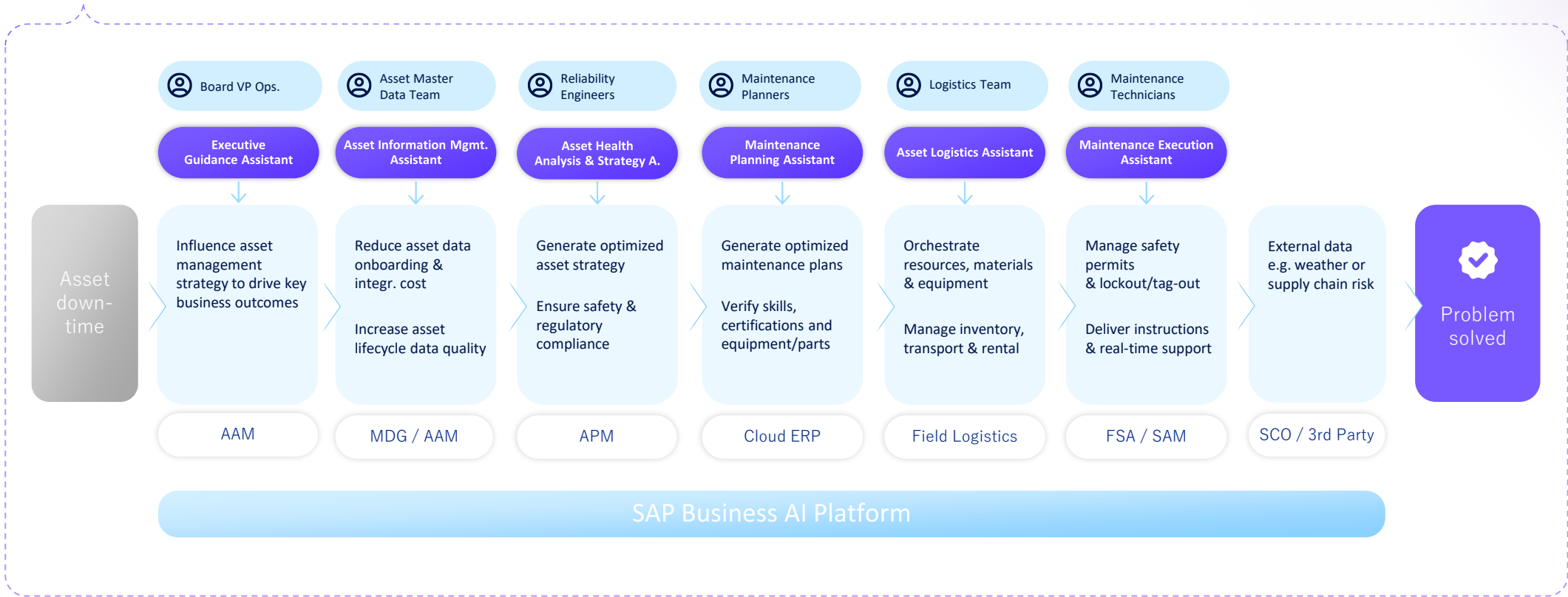
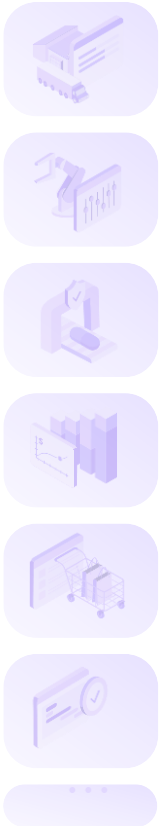
Aligned to End-to-End Value Chains: leveraging AI for real operational and compliance realities

Proven at Global Scale: SAP helps organizations of all sizes compete and scale using proven industry best practices

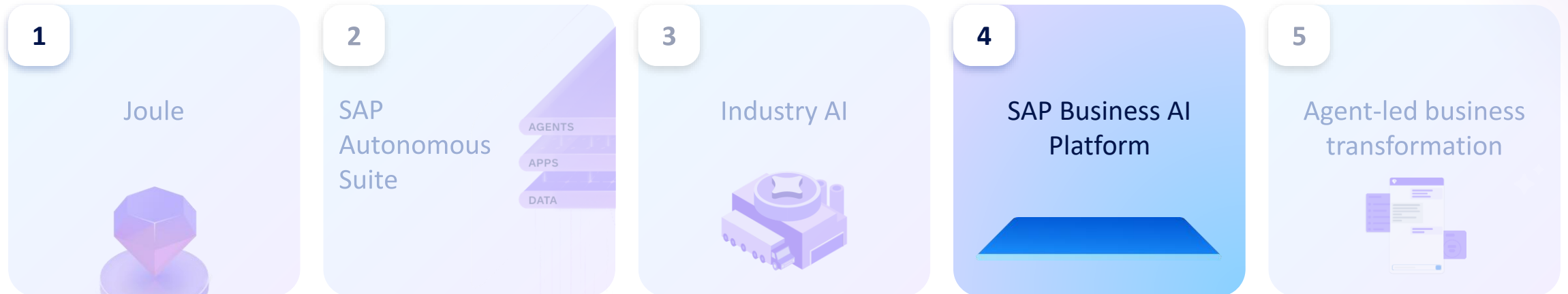
Industry Domains	Representative examples
 Autonomous Asset Management	Oil, Gas & Energy RWE
 Autonomous Commodity Management	Agribusiness CHS
 Autonomous Adaptive Production	Industrial Manufacturing KAESER KOMPRESSOREN
 Autonomous Regulated Manufacturing	Life Sciences (Biopharma) Takeda
 Autonomous Revenue Growth Mgmt.	Consumer Products Coca-Cola HBC ONE NA SERVICES LLC
 Autonomous Unified Commerce	Retail salling group
 Autonomous Project Delivery	Prof. Services Deloitte.
...	...

Industry AI in action for Oil, Gas, & Energy

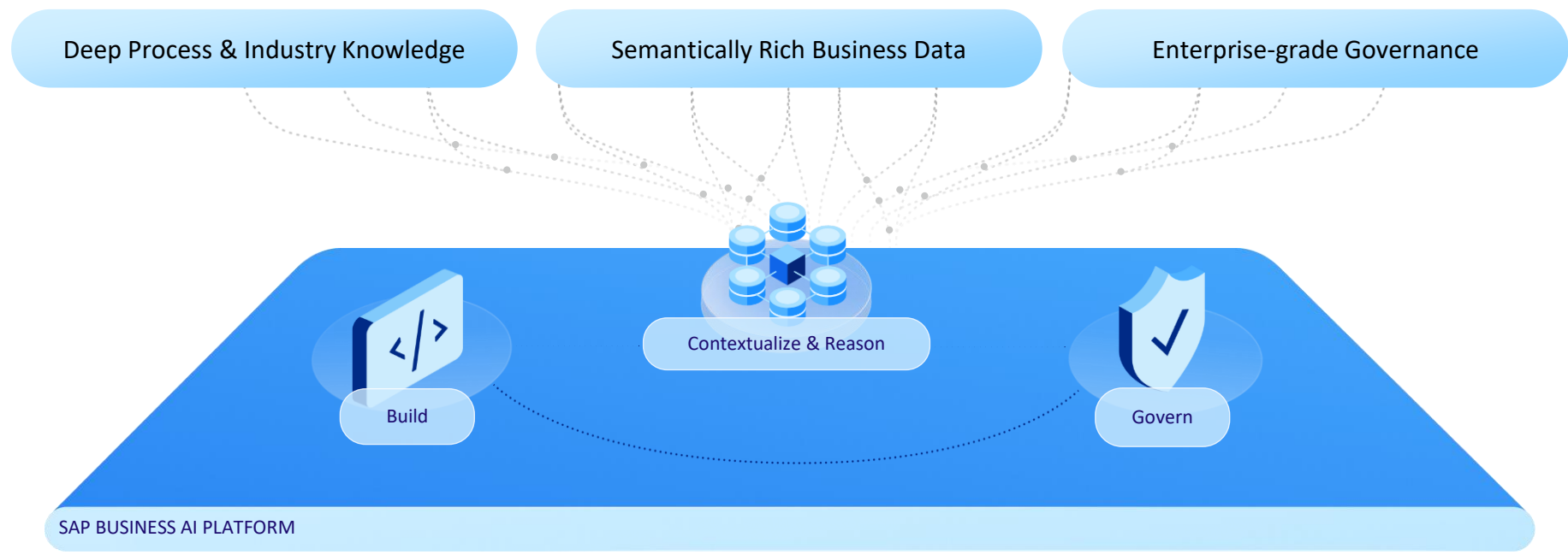
 **Autonomous Asset Management** Oil, Gas & Energy



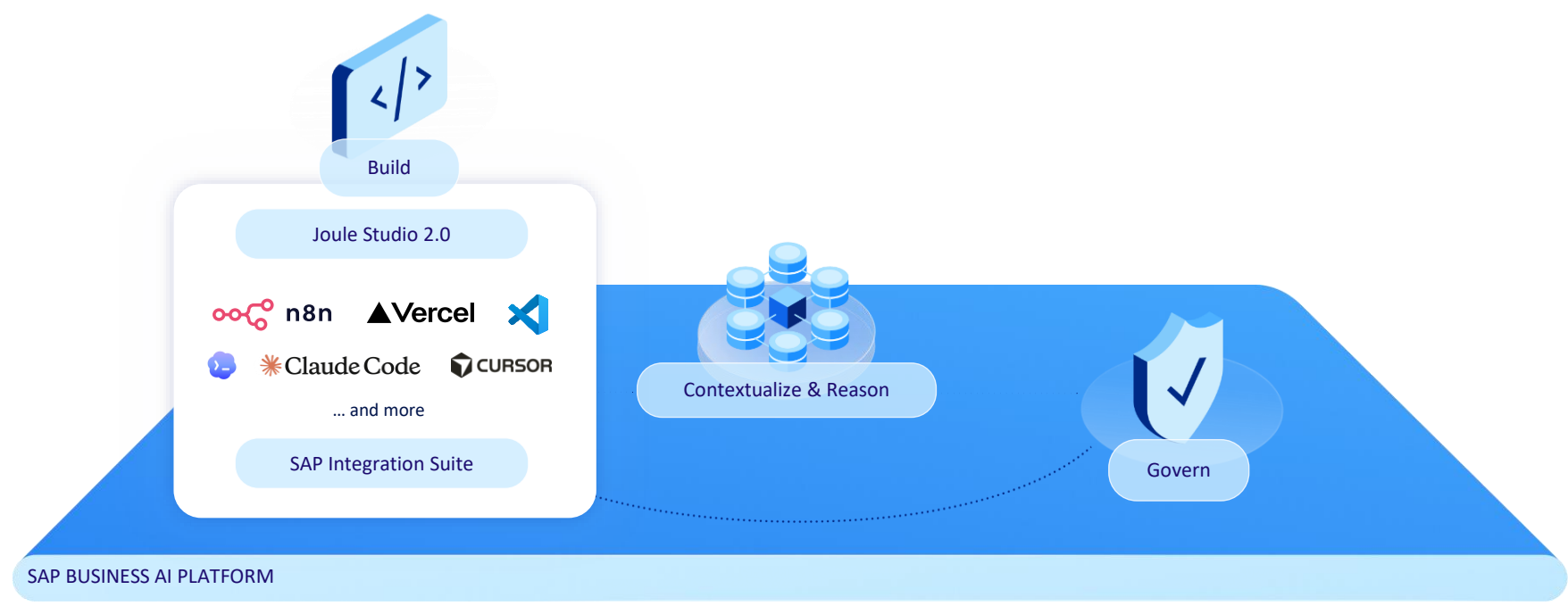
Key elements of the Autonomous Enterprise



The platform for building, running, and governing AI your business can actually depend on

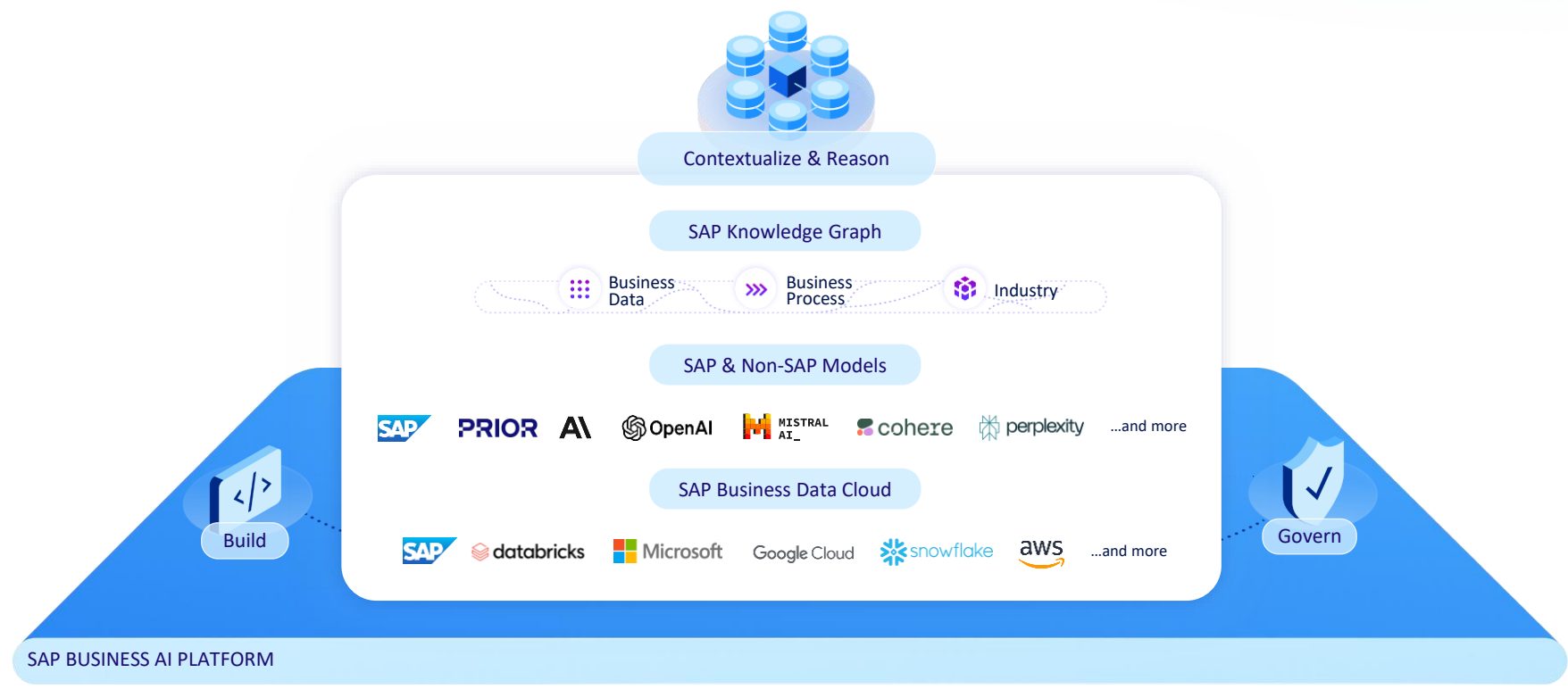


Build AI agents & apps with best-in-class tools & models



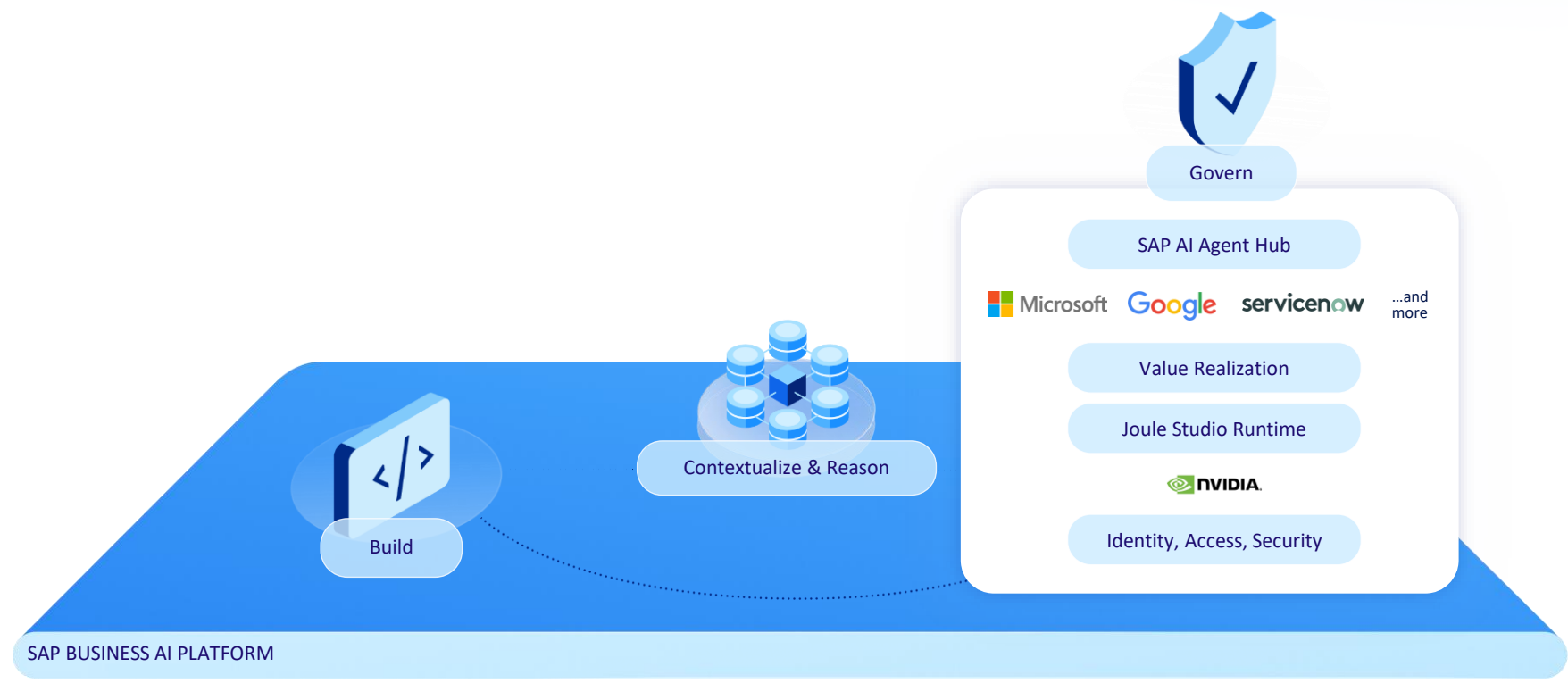
300+ Agents built by Partners in SAP Joule Studio

Injecting the ERP Brain into our Platform



7.3M Data fields in Knowledge Graph

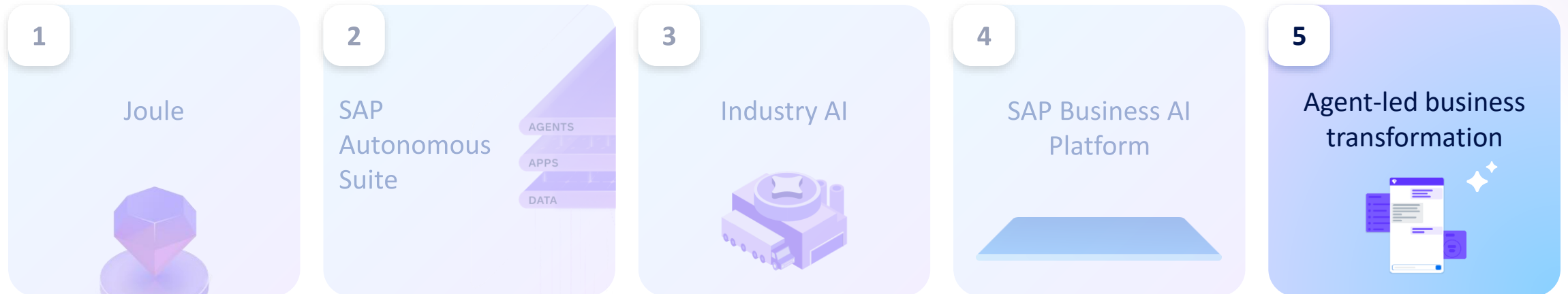
Command center for enterprise-wide AI agent governance



>55k

AI agents managed in SAP AI Agent Hub across customers

Key elements of the Autonomous Enterprise



5 Agent-led transformation

Manual transformation asks you to wait for the payoff.
Agents change the shape of the curve.

Start from wherever you are.

Beginning the journey or already on it,
agents add value from your current step.
No restart needed.

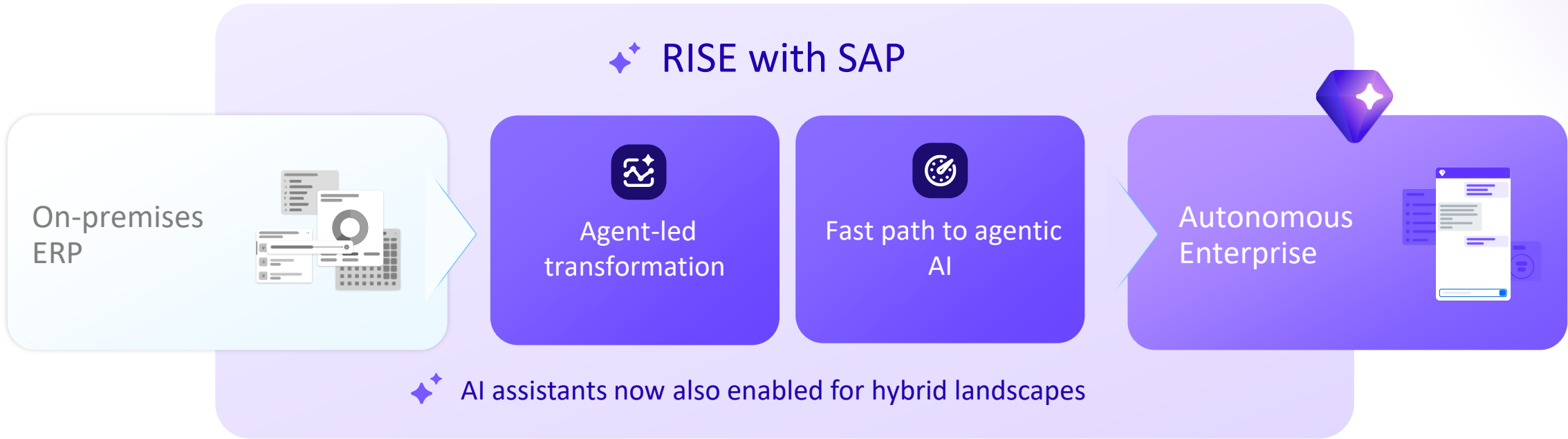
Preserve your investments

No rip and replace. Agents work on
the systems you run today, in whatever
state they're in. What you've built
and paid for stays.



Reduce efforts by 35%, while seeing results
at every stage of your transformation.

Reimagining transformations with RISE with SAP



Remove complexity and accelerate time-intensive activities with migration and modernization assistants

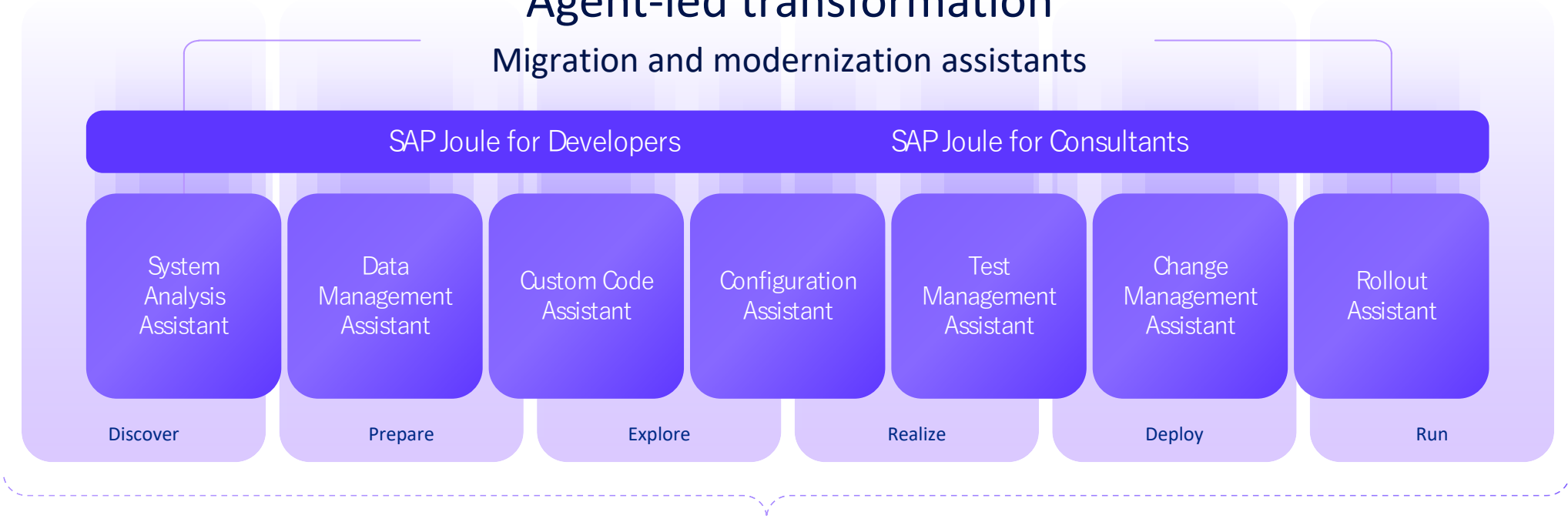
Minimize risks with a proven methodology, expert guidance, and value-driven transformation

Unlock agentic AI faster across the enterprise to becoming an Autonomous Enterprise

Our new Agent-led transformation reduces efforts in complex, multi-year ERP migrations by 35%



Agent-led transformation Migration and modernization assistants



Powered by SAP & partners

Start fast, scale on your terms with SAP GROW

SAP GROW meets you where you are.

Start with finance, supply chain, or HR, then expand across the full AI-powered cloud ERP as your business demands it. Subscription packages, tools, and services are sized to your stage, not someone else's.

AI That Means
Business

Industry Depth,
Global Reach

Start Fast,
Expand at Will

Predictable Costs,
Zero Surprises

GROW FAST gets you live in weeks.



Go-live in weeks with SAP Finance Base, SAP Supply Chain Base, and SAP HR Base. Not quarters. Not fiscal years. Weeks.



Certified SAP partners deliver **fixed-scope implementations** with proven methodologies, so you see value before the first renewal conversation.



The **fastest, lowest-risk entry point to cloud ERP**, with transparent pricing and a platform that won't need replacing when you double in size.



The Beginning of Better.

Welcome to the Autonomous Enterprise.

